



CITY OF VIRGINIA BEACH, VIRGINIA  
PURCHASE ORDER


VENDOR: BOUND TREE MEDICAL LLC  
5000 TUTTLE CROSSING  
DUBLIN, OH 43016

SHIP TO
SITE TO BE SPECIFIED BY USING AGENCY AT ORDER PLACEMENT United States
BILL TO
SITE TO BE SPECIFIED BY USING AGENCY AT ORDER PLACEMENT United States

Purchase Order		
PO NUMBER NO.	REVISION	PAGE
EMSV-15-0013	2	1 of 1
THIS PURCHASE ORDER NUMBER MUST APPEAR ON ALL INVOICES, PACKING LISTS, CARTONS AND CORRESPONDENCE RELATED TO THIS ORDER		
DATE OF ORDER	BUYER	
26-SEP-14	C Hester	
DATE OF REVISION	BUYER	
09-SEP-16	C Hester	

CUSTOMER ACCT NO.	VENDOR NO.	PAYMENT TERMS	FOR PAYMENT INCLUDE PO NUMBER ON INVOICE(S) AND SUBMIT TO BILL TO ADDRESS		
	55985	Net 30	FREIGHT TERMS	F.O.B.	SHIP VIA
			PP&ALL/Inside Delivery	Destination	
CONFIRM TO /TELEPHONE	(800) 533-0523		REQUEST TO / DELIVER TO		

LINE	PART NUMBER / DESCRIPTION	DELIVERY DATE	QUANTITY	UNIT	UNIT PRICE	EXTENSION	TAX
	(DELIVERY: 3 DAYS ARO - AS NEEDED)  PROVIDE EMS SUPPLIES IN ACCORDANCE WITH TERMS AND CONDITIONS OF BID NUMBER EMSV-15-0001A, DATED AUGUST 22, 2014 AND VENDOR'S RESPONSE DATED SEPTEMBER 4, 2014. ESTIMATED YEARLY CONTRACT AMOUNT IS \$120,000.  CONTRACT PURCHASE ORDER - CONTRACT TERM SEPTEMBER 30, 2016 TO SEPTEMBER 29, 2017. UPON MUTUAL AGREEMENT OF ALL PARTIES THE CONTRACT MAY BE RENEWED TWO (2) ADDITIONAL TWELVE (12) MONTH PERIODS.  CONTRACT INCLUDES SPECIFIC PRICING FOR MARKET BASKET ITEMS AND 30% DISCOUNT OFF CATALOG ITEMS. VENDOR CONTACT FOR PURCHASES IS CHRIS BERGERON, (CBERGERON@BOUNDTREE.COM OR 1-800-533-0523 (EXT 5173).  CC: CARRIE LAVELLE, EMS/ADMIN JASON STROUD, EMS/ADMIN CITY WIDE CONTRACT LISTING BID FILE: EMSV-15-0001A  Purchase Agreement Effective From 30-SEP-14 to 29-SEP-17						

<b>PURCHASE CONDITIONS</b> 1. The City of Virginia Beach will not be responsible for goods/services not stated on the above purchase order. 2. All copies of invoices(s) shall be forwarded directly to the department or using agency at the above invoice address. 3. Equipment, material and/or supplies delivered on this order shall be subject to inspection and testing upon receipt and if rejected shall remain the property of the vendor. 4. The City of Virginia Beach federal tax exemption identification is #54-0722061. 5. All City of Virginia Beach business license, personal property, real estate and other applicable tax requirements shall be met by vendor. 6. The City of Virginia Beach does not discriminate against faith-based organizations in accordance with the Code of Virginia, Section 11-35.1, or against a bidder or offeror because of race, religion, color, sex, national origin, age, disability or any other basis prohibited by state law to discrimination in employment.	ATTENTION OF VENDORS IS INVITED TO SECT. 15 1-73 CODE OF VIRGINIA (CONFLICT OF INTEREST)		TOTAL	120,000.00
	DELIVERY RECEIVED	EXECUTION	 AUTHORIZED SIGNATURE	
	INVOICE RECEIVED	Taylor V. Adams, CPPO		
	INVOICE NUMBER	PURCHASING AGENT		



## City of Virginia Beach

DEPARTMENT OF FINANCE  
PURCHASING DIVISION  
PHONE: (757) 385-4438  
FAX: (757) 385-5601

KEMPSVILLE BUILDING, 1<sup>ST</sup> FLOOR  
2388 LIBERTY WAY  
VIRGINIA BEACH, VA 23456

September 1, 2016

Chris Bergeron  
Bound Tree Medical, LLC  
5000 Tuttle Crossing Boulevard  
Dublin, OH 43016  
cbergeron@boundtree.com

Subject: Price Agreement Contract – EMSV-15-0013 – Renewal #2 of 4

Dear Chris:

The City's Price Agreement Contract referenced above expires on September 29, 2016. The City would like to extend the contract for another twelve (12) month period. The contract allows for Escalation/De-escalation of pricing according to the CPI of the US City Consumer Price Index for all Urban Consumers or 5%, whichever is lower, and **with documentation** that there has, in fact, been an increase incurred by the **distributor**. At this time, the CPI is 1%, so that is the maximum increase we would consider.

If you are in agreement with the continuation of this contract, please email one signed copy of this letter to my attention at (757) 385-5601 as soon as possible and include required distributor documentation to support any requested price increase. I have attached a copy of the current pricing page for your use.

If you have any questions or need further information, please contact me at (757) 385-8605.

Sincerely,

*C. Renee Hester*

C. Renee Hester, CPPB  
Procurement Specialist

/CRH

Bound Tree Medical, LLC

  
Signed

C: Bid File #EMSV-15-0013

EMS EQUIPMENT PRICING SCHEDULE			Bound Tree 9/30/2015 - 9/29/2016	Bound Tree 9/30/2016 - 9/29/2017
Item	Description	Unit of Issue	Unit Cost	Unit Cost
BLS Airway				
1	Nasopharyngeal Airways/Fixed Flange/ Latex Free/Ultrasil type material/ sizes 20/22/24/26/28/30/32/34 FR (Assume 50 each size)	Each	\$1.32	\$1.32
2	Oropharyngeal Airways/Dual Channel/ Latex Free/sizes 40/50/60/70/80/90/100/110mm (Assume 50 each size)	Each	0.23 for 40-60 mm/ 0.24 for 80 -1100 mm	0.62 for 40-60 mm/ 0.64 for 80 -90mm/ 0.71 100-110mm
3	Bag Valve Mask - Adult/ w/mask, Reservoir, and O2 tubing/Latex Free	Each	\$8.49	\$8.49
4	Non-Rebreather Mask - Adult/ 7' O2 tubing/ Latex FREE	Each	\$0.85	\$0.85
Oxygen				#N/A
5	Oxygen Cylinders/ D size/ Aluminum/ With toggle handle	Each	\$74.12	\$74.12
6	Oxygen Regulator - Pressure reducing regulator H and M size tanks./Brass/DISS outlets	Each	\$141.22	\$141.22
7	Oxygen Regulator CGA-870 Yoke Seal/ Brass & Rubber construction/ <b>No Deviation - Must be BRASS w/RUBBER center</b>	Each	\$0.88	\$0.88
8	Oxygen Regulator - LSP Rhino/Brass/DISS outlets w/check valves/Lo Flo 1-25 LPM port/ Gauge protector/ <b>No Substitute</b>	Each	\$181.85	\$181.85
ALS Airway				#N/A
9	Endotracheal Tube Holder/ Blue Rubber Strap/ <b>NO SUBSTITUTE</b>	Box/20	\$44.40	\$44.40
10	Melker Cuffed Emergency Cricothyrotomy Catheter Set/ 5.0 <b>cuffed</b> ET Catheter/ <b>No Substitute</b>	Each	\$203.13	\$203.13
11	Laryngoscope Handle, Adult Standard Stainless Steel/ C Battery size	Each	\$9.13	\$9.13
12	Laryngoscope Blades/ Stainless Steel/ Standard/ Miller/ Sizes 0,1,2,3,4	Each	\$3.57	\$3.57
13	Laryngoscope Blades/ Stainless Steel/ Standard/ Macintosh/ Sizes 1,2,3,4	Each	\$3.57	\$3.57
14	King Airway Kit/ Size 3 Adult 4-5 feet tall/Yellow/ <b>No Substitute</b>	Each	\$32.00	\$32.00
15	King Airway Kit/ Size 4 Adult 5-6 feet tall/Red/ <b>No Substitute</b>	Each	\$32.00	\$32.00
16	King Airway Kit/ Size 5 Adult 6 + feet tall/Purple/ <b>No Substitute</b>	Each	\$32.00	\$32.00
17	Endotracheal Tubes/ <b>Cuffed</b> /sizes 6.0/6.5/7.0/7.5/8.0/8.5/9.0 latex free/Individual packages/15 mm connector/Sterile/ Murphy eye/ Cupped Tip	Box/10	\$9.90	\$9.90
18	Endotracheal Tubes/ <b>Uncuffed</b> /sizes 2.5/3.0/3.5/4.0/4.5/5.0/5.5 latex free/Individually packaged/ 15 mm connector/Sterile/Murphy Eye/ Cupped Tip	Box/10	\$7.20	\$7.20
19	Colorimetric End Tidal CO2 Detector/ Adult	Each	\$9.32	\$9.32
20	Oxy-Peep P63000 Oxygen diluter w/adjustable PEEP	Each	\$56.89	\$56.89
21	O2 Max Fixed Disposable CPAP System with adjustable PEEP (5.0-10.0) / <b>No Substitute</b>	Each	\$42.00	\$42.42
22	O2 Max Fixed Disposable CPAP System with adjustable PEEP (5.0-10.0) / <b>No Substitute</b>	Each	\$42.00	\$42.42
Suction Equipment				#N/A
23	Laerdal Suction Unit complete with AC/DC chargers, disposable canister and tubing/ <b>No Substitute</b>	Each	\$718.85	\$718.85
24	BEMIS Disposable Canister (1200cc )	Each	\$2.62	\$2.62
25	BEMIS Disposable Canister (800cc )	Each	\$2.40	\$2.40
26	Suction Tubing/ 6'long x 9/32" Diameter/ Latex Free/ individually packaged	Each	\$0.90	\$0.90
27	Yankauer Suction Tip/ Latex free	Each	\$0.35	\$0.35

VIRGINIA BEACH DEPARTMENT OF EMS - EVMS-15-0013				
Item	Description	Unit of Issue	Unit Cost	Unit Cost
28	Soft Suction Catheter/ Thumb Control/ Sizes 6, 8, 14, & 18FR/ Latex Free	Each	\$0.13	\$0.13
	<b>ECG Equipment</b>			#N/A
29	<b>R2 Pads/ Defibrillation Pads set/Adult No Substitute</b>	Box/10	\$161.10	\$161.10
30	Zoll AED Pads/ StatPadz II/ <b>Adult/ No Substitute</b>	Each	\$51.14	\$51.14
31	EKG Monitoring Electrodes/ Adult/ Latex Free	Box/30	\$5.19	\$5.19
	<b>Bandaging Supplies</b>			#N/A
32	Roller Gauze/ Conform Stretch/ Sterile/ 2 Inch/ Roll	Box/ 12	\$5.59	\$5.59
33	Roller Gauze/ Conform Stretch/ Sterile/ 4 Inch/ Roll	Box/ 12	\$7.54	\$7.54
34	Cohesive - Self Adherent Wrap/ 3" width/ Flexwrap/ Blue/ Roll	Each	\$0.91	\$0.91
35	Medical Tape, 1" width/ Transpore/ clear/ porous/ hypo-allergenic	Box/ 12	\$13.90	\$13.90
36	Sterile 4"x4"Gauze Sponges / 12 Ply/ Singles Sponges/10 per pkg	Box/100	\$12.63	\$12.63
37	Abdominal Pads/ Sterile/ 5" x 9"	Box/36	\$6.19	\$6.19
38	Occlusive Dressing/ 5"x 9"	Box/ 50	\$29.00	\$29.00
39	Trauma Dressing/ 12" x 30"/ Sterile	Each	\$0.92	\$0.92
40	Band-Aid/ 1" width/ Box	Box/ 100	\$3.31	\$3.34
41	Emergency Bandage, 4"	Each	\$5.89	\$5.89
	<b>PPE</b>			#N/A
42	Fluid-resistant face mask with wraparound visor	Box/ 25	\$19.45	\$19.45
43	N95 Respirator in Regular and Small sizes	Box/20	\$17.56	\$17.56
44	Personal Protection (PPE Kit) Pack, individually sealed. Includes at least 1 safety shield combination mask, 1 impervious gown, 1 pair of gloves, 1 biohazard waste bag and 1 antimicrobial hand wipe	Each	\$5.88	\$5.94
45	Red Biohazard Bags/ 4 gal Size/ 1.25 mil thick	Each	\$0.11	\$0.11
46	Waterless Antiseptic Hand Wash/ VIONEX No Rinse Gel/ 4 oz flip top bottle	Each	\$4.03	\$4.03
47	Sharps Container / 4.7 Quart Sharps Container	Each	\$3.78	\$3.82
	<b>Immobilization/Packaging</b>			#N/A
48	Long Spine Board/ 16-18" wide x 72" long/ Pinned/ 600lb capacity minimum	Each	\$76.87	\$76.87
49	Break-Apart/ Scoop Stretcher/ Combicarrier II w/fiberglass pins/ High density polyethylene/ X-ray compatible	Each	\$619.33	\$625.52
50	Cervical Collars/ PERFIT ACE/ Adult Size w/Headwedge CID	Each	\$8.16	\$8.16
51	SAM Splint XL/ 5.5" wide x 36" long	Each	\$7.35	\$7.35
52	Padded Board Splints, 24" /Vinyl Covered	Each	\$3.49	\$3.49
53	Padded Board Splints, 36" /Vinyl Covered	Each	\$4.17	\$4.17
54	Fracture-Pak/Prosplint Kit Combo Kit/Adult & Pedi	Kit	\$129.55	\$130.85
55	Full Adult Leg Splint/ Prosplint	Each	\$32.71	\$32.71
56	Full Adult Arm Splint/ Prosplint	Each	\$16.09	\$16.09
57	Combo Splint/ Adult/ Prosplint	Each	\$19.85	\$19.85
58	Combo Splint/ Child/ Prosplint	Each	\$16.74	\$16.74
59	Pro Splint Carry Bag	Each	\$16.74	\$16.74
60	Spider Clip/ Multi-Color/ Nylon/ Speed Clips/ w/Carry Bag	Each	\$71.18	\$71.18
61	Backboard Restraints/ 5' length/ 2 piece with quick-release buckle/ Loop Lock/ Nylon webbing	Each	\$7.13	\$7.13
62	Speed Clip Straps/ 5' length/ 2 piece with push button release buckle/ Swivel Speed clips/ Nylon	Each	\$9.41	\$9.41
63	Traction splint/ HARE style/ Adult w/ankle hitch and carrying case	Each	\$273.89	\$276.63
64	Traction splint/ HARE style/ Pediatric w/ankle hitch and carrying case	Each	\$273.89	\$276.63



VIRGINIA BEACH DEPARTMENT OF EMS - EVMS-15-0013

Item	Description	Unit of Issue	Unit Cost	Unit Cost
	<b>Glucometry</b>			#N/A
65	Glucometer lancets/ HAEMOLANCE Plus/ Green / Normal Flo/ 21 Gauge	Box/ 100	\$16.78	\$16.78
66	Oral glucose/ 15 Gram tubes/ 3 Pack/ Grape Flavor	Pkg/ 3	\$12.23	\$12.33
67	Glucometer Test Strips/ Ascensia Contour	Bottle/ 50	\$18.81	\$18.81
	<b>OB</b>			#N/A
68	Emergency Obstetrical Kit	Each	\$7.57	\$7.65
	<b>Diagnostic Equipment</b>			#N/A
69	Stethoscope/ Adult/ Single aural tube/ diaphragm & bell Double sided	Each	\$4.21	\$4.21
70	Stethoscope/ Pediatric	Each	\$4.52	\$4.52
71	Blood Pressure Cuff / Adult/ Latex Free	Each	\$18.29	\$18.47
72	Aneroid Manometer Gauge/ Replacement/ Blue/ Precision Series	Each	\$10.32	\$10.42
73	Aneroid Gauge Guard/ Rubber/ Charcoal Gray	Each	\$6.98	\$6.98
74	Pulse Ox/ Hand Held	Each	\$389.99	\$393.89
	<b>Miscellaneous</b>			#N/A
75	3cc Syringe with Neddle, 21 Guage	Each	\$0.11	\$0.11
76	1cc Syringe with Needle, 25 Gauge	Each	\$0.09	\$0.09
77	Alcohol Preps (Box)	Box/100	\$0.76	\$0.76
78	Ammonia Inhalants/ Crush Ampules	Box/ 100	\$23.00	\$23.00
79	Ring Cutter Heavy Duty	Each	\$5.93	\$5.93
80	Hot Packs	Case/ 12	\$22.56	\$22.56
81	Cold Packs	Case/ 16	\$11.04	\$11.04
82	Nail Polish Remover Pads	Box/ 100	\$3.37	\$3.37
83	Disposable Emesis Basin/ Kidney Pan	Each	\$0.10	\$0.10
84	Disposable Bedpan/ Fracture Pan	Each	\$0.94	\$0.95
85	Clipboard/ Cruiser Mate/ Aluminum/ Letter size 8 1/2" x 12"	Each	\$18.11	\$18.11
86	AED Supply Kit (for Public Access AEDs), to include at least 2 pairs hypoallergenic latex-free gloves, pocket breathing mask, trauma scissors, chest hair razor, absorbent towel/gauze	Each	\$19.00	\$19.00
87	Sodium Chloride, 0.9% irrigation USP/ 500ml bottle	Case/ 18	\$29.52	\$29.88
88	Sodium Chloride, 0.9% irrigation USP/ 1000ml bottle	Case/ 12	\$20.52	\$20.76
89	*Percent Discount off Catalog Items	Off Catalog Items	30.00%	30.00%

Terms Net 30  
Delivery 3 days  
W/M/SDV NA  
all items bid